



PATRICIA GINSBERG

Associate

Languages: Mandarin Chinese, English, Taiwanese, Japanese, French (intermediate), Spanish (intermediate), Cantonese (intermediate).

Education: M.B.A., McGill University (2004)

J.D., Washington University School of Law, Recipient:
National Order of Barristers (1998)

Masters, Washington University in St. Louis (1998)

B.A., Wellesley College (1995)

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Personal Practice Summary

Patricia Ginsberg is an Associate based in the firm's Taipei office. With an international law and business foundation and multi-lingual proficiencies, Patricia has focused her practice on international corporate and commercial transactions for multinational and local companies. She has represented and counseled clients investing from US and Europe into Asia and also in the reverse direction. In addition, she has assisted Asian companies in projects within the Asian region. Her experiences include assisting clients in joint ventures, mergers & acquisitions, employments matters, structured management buyouts, technology licensing for technology-based clients, alternative dispute resolution, and assisting both lenders and borrowers in aircraft leasing and ship financings.

While living in North America, Asia and also Europe, Patricia gained valuable insights into issues faced by global businesses today. Her background provides her with keen awareness of Eastern and Western customs, often positioning her to bridge cultural and business gaps during legal/business negotiations and planning.

PAMIR Law Group

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Significant

- Assisted power plant constructor in preparing gas turbine maintenance agreements for worldwide clients

Recent

Transactions

- Represented multinational tire maker in acquiring a Sino-Korean JV enterprise in China; required drafting and review of service agreements, licensing agreements and other documents in Chinese and English; conducted pre-closing checklist through review of Chinese and English documents
- Structured a complicated confidential disclosure and testing scheme and cross-licensing arrangement for multinational tire firm, with (joint) ownership to future technologies based on or derived from the parties?? respective IP rights; advised client on legal matters concerning anti-trust issues in several jurisdictions by liaising with UK and German legal counsels
- Supported Japanese satellite technology company on technology transfer issues in the US
- Acted for international medical firm in conciliation with a Japanese drug maker on product recall
- Assisted Japanese banks and European investment companies in asset-based finance projects, including aircraft-related arrangements with European airlines and ship financing transactions for Japanese lenders; liaised directly with local counsels on registration of insurance and title matters; coordinated the dissolution of trust arrangements in ship financing cases with Cayman counsels; helped translate Japanese loan and mortgage agreements into English
- Worked on the sale and purchase of non-performing loans in Taiwan; completed significant due diligence within a Taiwanese bank and coordinated the transfer documentation in nearly twenty jurisdictions worldwide (all Taiwan-side activities were conducted primarily in Mandarin)
- Conducted research into Chinese Distributorship Law for a Japanese telecommunications company; drafted documents for loan facilities related to equipment leasing and for loan syndications
- Researched tax issues of non-for-profit corporations
- Assisted in due diligence work for sale of gaming company
- Researched international export laws for artifacts

Selected

Publications and

Speeches

- *Women Working in Law, Lecture Series*, CWAJ College Women's Association of Japan (2002)

- Professional**
- Illinois State Bar (1999)
- Association and Activities**
- American Chamber of Commerce, Taipei
 - European Council of Commerce and Trade
 - IAPD Scholarship, Co-founder and Sponsor
 - UNHCR Legal Volunteer (2001, 2003)
- Professional Employment**
- Pamir Law Group, Taipei, Taiwan, Associate (2004-present)
 - Jones Day, Tokyo, Japan, Associate (1999-2003)
 - Masuda, Funai, Eifert & Mitchell, Chicago, Illinois, Associate (1999)
- Education**
- M.B.A., McGill University (2004)
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- Languages**
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